



Gardner Denver Limited

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Vacancy

PRODUCT MANAGER – HYDROVANE

Due to a resignation a vacancy has arisen for a Product Manager to work with the Hydrovane team in Redditch.

We are looking to recruit a Product Manager to develop and execute effective product strategies to ensure profitable growth of the Hydrovane product range.

Covering both standard and non-standard product the position will combine Product Management with elements of OEM account management, distributor & Sales company technical support, training and marketing across the Hydrovane product range.

KEY DUTIES AND RESPONSIBILITIES

- In conjunction with the Hydrovane team ensure the product development strategy meets the needs of our customers and produce business cases for new product introduction.
- To develop and execute effective product strategies within the key markets, providing the required level of customer communication, competitor analysis and supporting sales aids.
- Develop and manage major account relationships as the primary point-of-contact for all issues, including ongoing communications and coordination of projects
- To support the Hydrovane marketing activities and ensure appropriate marketing materials are available to support the strategic growth plans. This would include the provision of literature, website updates, co-ordinating trade shows & distributor days.
- Contribute to the preparation of the business plans and annual budgets and then monitor performance & spend against these budgets.
- Develop and maintain training programs for the Hydrovane product

The role will involve some International travel and as an invaluable member of the team applicants must have the vision, drive and interpersonal skills to succeed in a growth environment. The individual will be a “hands on” Product manager operating with a sense of ownership.

If you believe you possess the necessary skills and experience to undertake this challenging and exciting role, please apply in writing, enclosing your current c.v. To Barbara Hopkins, Human Resources Manager, Gardner Denver Group Services Limited, Claybrook Drive, Washford Industrial Estate, Redditch, Worcestershire, B98 0DS or email barbara.hopkins@gardnerdenver.com.